



WORKFORCE DEVELOPMENT BOARD OF VENTURA COUNTY

PROGRAMS COMMITTEE MEETING

Wednesday, October 5, 2016
3:00 p.m. - 4:30 p.m.

NOTE DIFFERENT LOCATION

Human Services Agency (Redwood Room)
855 Partridge Drive, Ventura, CA

AGENDA

- | | | |
|-----------|---|---|
| 3:00 p.m. | 1.0 Call to Order and Agenda Review | Tony Skinner |
| 3:05 p.m. | 2.0 Public Comments
Procedure: The public is welcome to comment. All comments not related to items on the agenda may be made at the beginning of the meeting only. | Tony Skinner |
| 3:10 p.m. | 3.0 Request for Proposals (RFP): Status <ul style="list-style-type: none">• Comprehensive Youth RFP• Business Services RFP | Richard McNeal
Theresa Salazar Vital |
| 3:20 p.m. | 4.0 Performance: Update <ul style="list-style-type: none">• 2015-2016 Final Outcomes• 2016-2017 Issues<ul style="list-style-type: none">- WIOA Title I Programs- Fiscal- Eligible Providers- AJCC Delivery System- One-Stop Operator- High Performance Board | Theresa Salazar Vital
Richard McNeal |
| 3:50 p.m. | 5.0 Youth Community Forum: October 14, 2016 | Cheryl Moore |
| 4:00 p.m. | 6.0 WIOA Success Story | PathPoint |
| 4:20 p.m. | 7.0 Committee Member Comments | Committee Members |
| 4:30 p.m. | 8.0 Adjournment | Tony Skinner |

Next Meeting:

November 2, 2016 (3:00 p.m.-4:30 p.m.)
Human Services Agency (Redwood Room)
855 Partridge Drive, Ventura, CA 93003

Individuals who require accommodations for their disabilities (including interpreters and alternate formats) are requested to contact the Workforce Development Board of Ventura County staff at (805) 477-5306 at least five days prior to the meeting. TTY line: 1-800-735-2922.

For information about the Workforce Development Board of Ventura County go to workforceventuracounty.org



Programs Committee
August 3, 2016

MINUTES

Meeting Attendees

Council Members

Tony Skinner (Chair)*
Roger Rice (Vice Chair)*
Kathy Harner*
Mary Navarro-Aldana*

WDB Staff

Patricia Duffy
Richard McNeal
Cheryl Moore
Patrick Newburn
Theresa Salazar Vital

Guests

Karen Bluffer (theAgency)
Mariana Cazares (Boys and Girls Clubs of Greater Oxnard and Port Hueneme)
Linda Fisher-Helton (Area Housing Authority)
Jessica Gallardo (PathPoint)
Sally Harrison (County CEO's Office)
Vivian Pettit (Community Services Department/WIOA)
Charlotte Piper (PathPoint)

*WDB Members

1.0 Call to Order and Agenda Review

Tony Skinner called the meeting to order at 3:05 p.m.

2.0 Public Comments

Roger Rice note the opening of a new Career Education Center on August 27th at 1 p.m. in a facility obtained from Moorpark College.

3.0 Brief Review: Policy on Programs Committee Membership

Richard McNeal noted that two minor revisions of Local Policy Bulletin #2016-03 (Policy on Non-WDB Members of the Programs Committee) will be presented for approval to the next meeting of the WDB Executive Committee: "Labor Organizations" will be changed to "Workforce Organizations" in deference to the language of WIOA. The WIOA reference will be corrected to read: "WIOA 107(b)(2)(B)(i-iv)."

4.0 RFP for 2017-2020 Youth Contracts: Initial Considerations

The Committee discussed at length the several parts of the handout "WIOA Youth RFP for 2017-2020: Decision Points." A consensus emerged that the WDB staff will collect and report to the committee additional demographic data that will help to determine to what areas and to what particular groups of clients funds would be best directed. Specific areas of interest were: (1) drop-out rates in the school districts; (2) the geographic distribution of poverty in the County (CalWORKs data vs. census tracts); and (3) the past distribution of service by our providers to the several target categories. Regarding the level of in-kind contributions, the committee suggested reviewing past contributions and possibly reconsidering how the in-kind contributions are evaluated or rated.

5.0 WIOA and the Programs Committee: An Overview

Cheryl Moore presented an overview of WIOA requirements, describing the role of the Programs Committee within the context of WIOA and the workforce development system; regions and

regional planning, collaboration and strategy; regional sectors and occupations; system and committee alignment; and regional performance.

6.0 Council Member Comments

There were no comments.

7.0 Adjournment

Tony Skinner adjourned the meeting at 4:25 p.m.

Next Meeting

October 5, 2016 (3:00 p.m.-4:30 p.m.)
Human Services Agency (Redwood Room)
855 Partridge Drive, Ventura, CA

**Workforce Development Board (WDB) of Ventura County – WIOA Enrollments
Report Program Year 2015 – 2016: Fourth Quarter (Q4) July 1, 2015 to June 30, 2016**

All Providers	WIOA Adult Enrollments	WIOA Dislocated Worker Enrollments	WIOA Youth Enrollments	CWDB Steps2Work Enrollments	DOL Bridges2Work Enrollments	Total 15-16 New and 14-15 Carry-in Enrollments (with Training)
	188	258	341	19	21	827 (409)

Ventura County Community Services Department (CSD)

Enrollments	15-16* Plan New/Unique	Actual	Plan to Actual	Total 15-16 New and 14-15 Carry-in Enrollments (with Training)	Core Self Service (Universal Customers)
Adult	82	114	139%	188 (130)	14,168
Dislocated Workers	126	123	98%	258 (213)	
Steps2Work	25	19	76%	19 (11)	
Bridges2Work	15	21	140%	21 (n/a)	

Ventura Adult and Continuing Education (VACE)

Enrollments	Plan New Unique	Actual New Unique	Plan to Actual	Total Enrollments	WIOA Core Funding	Actual/Plan to Actual	In-Kind
Youth	30	32	106%	73 *	\$286,000	\$285,923/99.9%	Plan: \$327,750
NEW/TOTAL ENROLLMENTS 7/1/15 to 6/30/16: 32/41				Cost Per Participant	\$3,918**	\$3,917***	Actual: \$297,976 Plan to Actual: 90%

Boys and Girls Clubs of Greater Oxnard and Port Hueneme (BGC)

Enrollments	Plan New Unique	Actual New Unique	Plan to Actual	Total Enrollments	WIA Core Funding	Actual/Plan to Actual	In-Kind
Youth	100	106	106%	132*	\$511,000	\$462,004/90%	Plan: \$429,456
NEW/TOTAL ENROLLMENTS 7/1/15 to 6/30/16: 106/26				Cost Per Participant	\$3,871 **	\$3,500***	Actual: \$335,256 Plan to Actual: 78%

PathPoint (PPT)

Enrollments	Plan New Unique	Actual New Unique	Plan to Actual	Total Enrollments	WIA Core Funding	Actual/Plan to Actual	In-Kind
Youth	103	101	98%	136*	\$511,000	\$497,812/97%	Plan: \$70,500
NEW/TOTAL ENROLLMENTS 7/1/15 to 6/30/16: 101/ 35				Cost Per Participant	\$3,757**	\$3,660***	Actual: \$88,822 Plan to Actual: 125%

* Program Year (PY) 2015-2016 new unique enrollments and PY 2014-2015 carry-in participants

** WIOA Core Funding divided by PY 2015-2016 plan new unique enrollments and PY 2014-2015 carry-in enrollments

***Actual Paid and Accrued Funding divided by total enrollments

**Workforce Development Board (WDB) of Ventura County – Performance Report
Program Year 2015 – 2016: Fourth Quarter (Q4) July 1, 2015 to June 30, 2016**

WIA COMMON MEASURES OUTCOMES

ADULT	ENTERED EMPLOYMENT				EMPLOYMENT RETENTION				AVERAGE EARNINGS			
	Goal	Actual	Success Rate	Clients	Goal	Actual	Success Rate	Clients	Goal	Actual	Success Rate	Earnings & Clients
VC WDB	73.5	80.2	109.1%	81/101	83.5	90.2	108.1%	158/175	\$14,000	\$17,293.53	123.5%	\$2,524,856.01 /146
CSD	73.5	79.5	108.2%	78/98	83.5	89.4	107.1%	144/161	\$14,000	\$16,861.51	120.4%	\$2,225,718.70 /132

DW	ENTERED EMPLOYMENT				EMPLOYMENT RETENTION				AVERAGE EARNINGS			
	Goal	Actual	Success Rate	Clients	Goal	Actual	Success Rate	Clients	Goal	Actual	Success Rate	Earnings & Clients
VC WDB	76.5	93.1	121.7%	136/146	84.0	93.0	110.7%	120/129	\$15,750	\$24,170.04	153.4%	\$2,731,214.76 /113
CSD	76.5	93.1	121.7%	136/146	84.0	93.0	110.7%	120/129	\$15,750	\$24,170.04	153.4%	\$2,731,214.76 /113

YOUTH	EMPLOYMENT OR EDUCATION PLACEMENT				DEGREE OR CERTIFICATE ATTAINMENT				LITERACY AND NUMERACY GAIN			
	Goal	Actual	Success Rate	Clients	Goal	Actual	Success Rate	Clients	Goal	Actual	Success Rate	Clients
VC WDB	68.0	77.8	114.4%	172/221	58.0	63.1	108.8%	125/198	58.0	78.9	136.1%	94/119
BGC	68.0	82.8	121.8%	82/99	58.0	69.2	119.3%	63/91	58.0	81.8	141.0%	36/44
PPT	68.0	76.8	112.9%	63/82	58.0	59.2	102.0%	45/76	58.0	91.1	157.2%	31/34
VACE	68.0	67.5	99.2%	27/40	58.0	54.8	94.5%	17/31	58.0	65.8	113.5%	27/41

VC WDB: Ventura County Workforce Development Board

CWDB: California Workforce Development Board

DOL: Department of Labor

PPT: PathPoint

BGC: Boys & Girls Clubs of Oxnard and Port Hueneme

VACE: Ventura Adult and Continuing Education

Goal: LWIA Final Performance Levels for PY 2015-2016

Success Rate: Actual performance divided by goal. Less than 80% at end of program year = failed performance

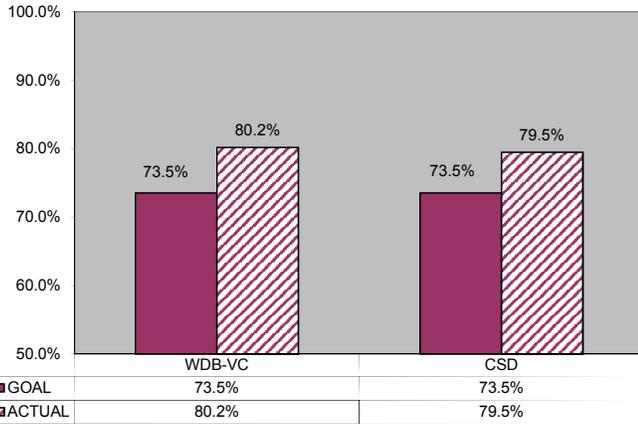
Clients: Numerator = Only clients with a positive outcome. Denominator = All clients included in the outcome

- Entered Employment, Employment/Education Placement & Degree/Certificate Attainment: Clients leaving the program between October 1, 2014 and September 30, 2015
- Average Earnings & Retention: Clients leaving the program between April 1, 2014 and March 31, 2015
- Literacy and Numeracy: Clients in the program between July 1, 2015 and June 30, 2016

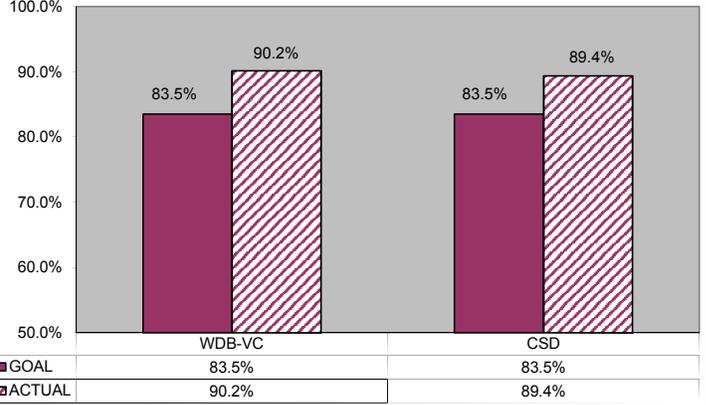
**WIOA Performance Report - Common Measures Outcomes
PY 2015-2016: Fourth Quarter (Q4) July 1, 2015 to June 30, 2016**

Adult

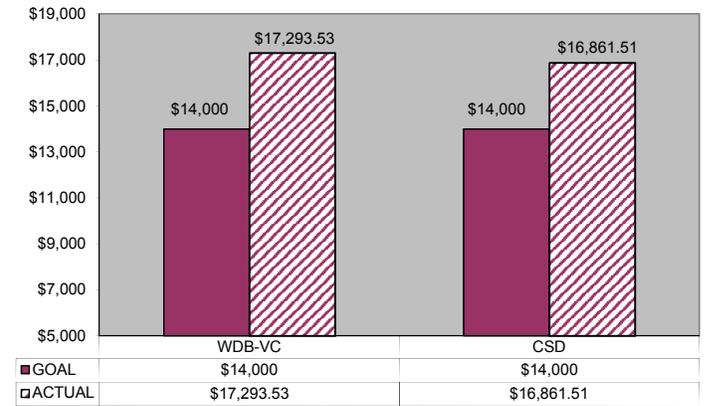
Entered Employment Rate



Employment Retention Rate

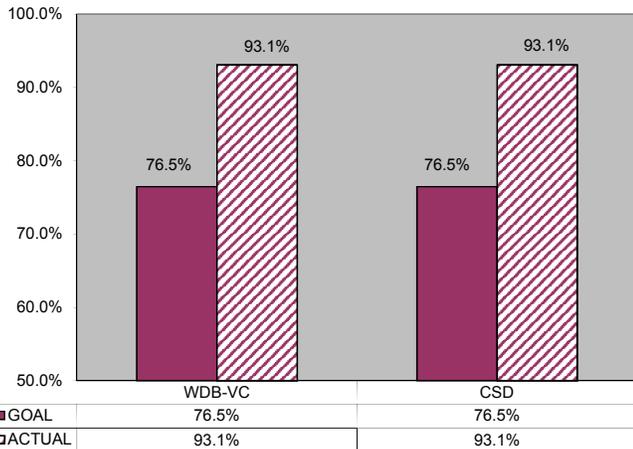


Average Earnings

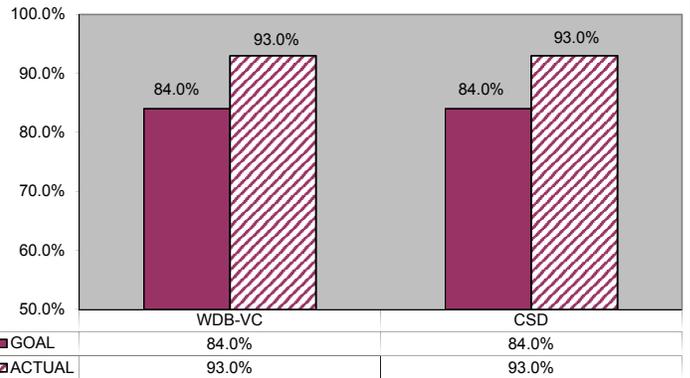


Dislocated Worker

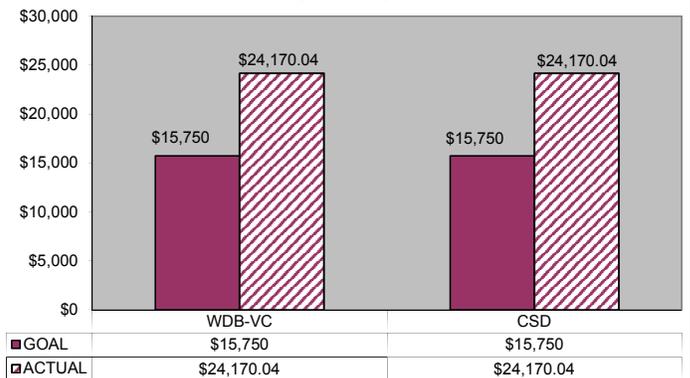
Entered Employment Rate



Employment Retention Rate



Average Earnings

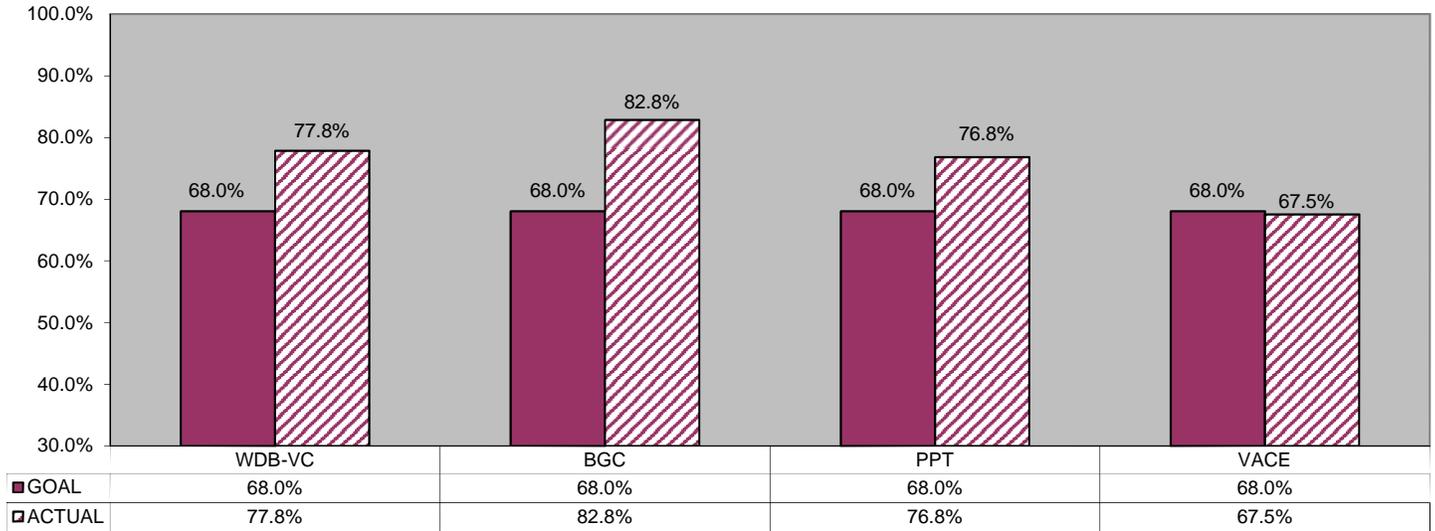


WDB-VC = Workforce Development Board
of Ventura County

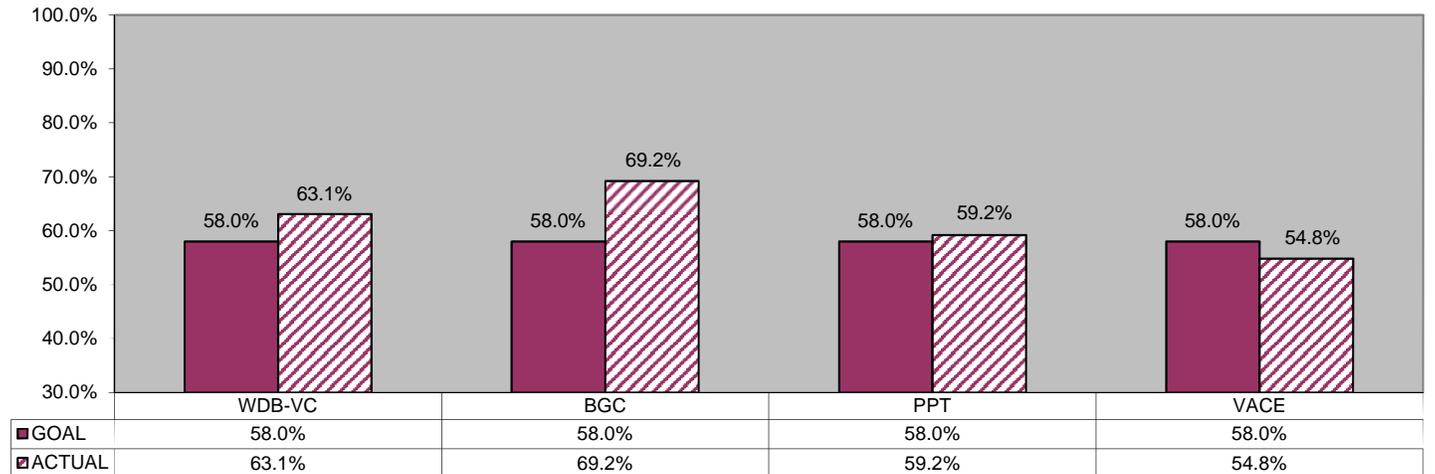
**WIOA Performance Report - Common Measures Outcomes
 PY 2015-2016: Fourth Quarter (Q4) July 1, 2015 to June 30, 2016**

Youth

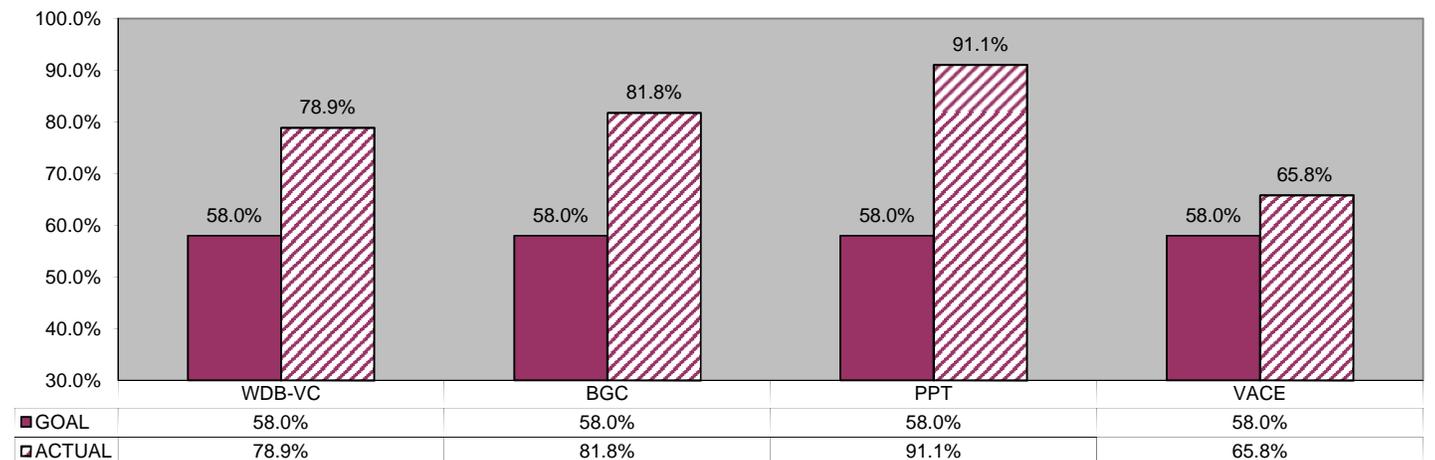
Employment or Education Placement



Degree or Certificate Attainment



Literacy and Numeracy Gain



Name of Reporting LWIOA (may use 3-alpha code):

VTA

ATTACHMENT 1

LWIOA Lead RR Contact Person:

Fred Garcia

Email address:

fred.garcia@ventura.org

Telephone Number:

(805) 204-5165

Date submitted:

4/15/2016

Fax Number:

(805) 382-6554

Quarter Ending:

3/31/2016

INSTRUCTIONS: Activities reported on the RR 121 Report are those relating to on-site visits in response to layoffs or closures, as defined by the CWDB. Reportable on-site visits include WARN and non-WARN events. The RR 121 Report form must be completed to report visits by LWIOA staff when conducting on-site layoff/closure planning meetings and/or orientations with 10 or more affected workers ONLY. Planning meetings are for information only and will not be used in the calculation of the dislocation-based formula funding factor. Complete a separate line item entry for each on-site visit occurring on different days, locations, or employers. Complete a single line item entry if multiple sessions are conducted on the same day, at a single location, and for a single employer with the note of how many multiple orientations were made that day. The RR 121 Report must be completed quarterly and submitted via e-mail by the 20th of the monthly following the quarter end to the assigned Regional Advisor, with a "cc" to the LWIOA Administrator. For example, submit the 03/31 report by 04/20.

Date of Visit	Reason for On-Site Visit: Planning (Plan) or Orientation (OR)	Was more than one orientation conducted per day? Y/N	If multiple orientations per day, how many?	Company Name	Street Address	City	Zip Code	Date of Layoff that Caused Visit	Total number of affected employees	Number of affected employees who actually attended orientation	Comments
4/6/2015	Ort	No		Fresh&Easy	1710 E. Gonzales Rd	Oxnard	93030	3/31/2015	23	2	
4/7/2015	Ort	No		Fresh&Easy	727 N. Wendy Drive	Newbury Park	91320	3/31/2015	20	0	
4/8/2015	Ort	No		Fresh&Easy	2249 Las Posas	Camarillo	93010	3/31/2015	20	4	
4/8/2015	Ort	No		Fresh&Easy	5101 Telegraph Rd	Ventura	93003	3/31/2015	23	3	
4/15/2015	Ort	Yes	2	Bank of America	1757 Tapo Canyon Rd	Simi Valley	93062	4/26/2015	114	63	
6/2/2015	Plan	No		Rio Mesa Farms	167 Lambert Ste 110	Oxnard	93036	7/31/2015	135	0	
6/10/2015	Ort	Yes	2	Rio Mesa Farms	167 Lambert Ste 110	Oxnard	93036	7/31/2015	135	100	
7/22/2015	Plan	No		Haggen Market	816 Camarillo Springs Rd	Camarillo	93010	7/31/2015	70	0	
7/29/2015	Ort	No		Haggen Market	816 Camarillo Springs Rd	Camarillo	93010	7/31/2015	70	6	
8/31/2015	Ort	No		Haggen Market	2100 Newbury Road	Newbury Park	91320	10/13/2015	38	7	
8/31/2015	Ort	No		Haggen Market	2800 Cochran	Simi Valley	93065	10/13/2015	48	23	
8/31/2015	Ort	No		Haggen Market	660 E. Los Angeles Ave	Simi Valley	93065	10/13/2015	53	11	
9/8/2015	Plan	No		First Data	5898 Condor Dr. Ste 220	Moorpark	93021	9/8/2015	48	0	
9/24/2015	Ort	Yes	2	Alcoa Fastening	2517 Azurite Circle	Newbury Park	91320	12/31/2015	32	32	
10/14/2015	Plan	Yes	2	First Data	5898 Condor Dr. Ste 220	Moorpark	91320	11/13/2015	48	31	
10/19/2015	Ort	No		Haggen Market	5770 Lindero Cyn	Westlake Village	91362	11/24/2015	65	5	
10/22/2015	Ort	No		Fashion Forms	2907 Palma Dr.	Ventura	93003	10/30/2015	20	19	
10/29/2015	Ort	No		Haggen Market	1736 E. Avenida de Los Arboles	Thousand Oaks	91320	10/30/2015	43	14	
10/30/2015	Ort	No		Haggen Market	7800 Telegraph Rd	Ventura	93003	11/30/2015	56	13	
10/30/2015	Ort	No		Haggen Market	5135 E. Los Angeles Blvd	Simi Valley	91365	10/30/2015	43	6	
11/2/2015	Ort	No		Haggen Market	2400 Las Posas Rd	Camarillo	93012	11/30/2015	52	7	
11/2/2015	Ort	No		Haggen Market	920 N. Ventura Rd	Oxnard	93030	11/30/2015	53	11	
11/10/2015	Plan	No		MBDA Inc	742 Pancho Rd. Ste B	Camarillo	93012	12/31/2015	12	0	
11/18/2015	Plan	No		Taconic	3100 Camino del Sol	Oxnard	93030	11/27/2015	20	0	
11/19/2015	Ort	No		General Dynamics	112 S. Lakeview Canyon Rd	Thousand Oaks	91362	12/7/2015	55	11	
11/23/2015	Ort	No		MBDA Inc	742 Pancho Rd. Ste B	Camarillo	93012	12/31/2015	12	11	
11/23/2015	Ort	No		Taconic	3100 Camino del Sol	Oxnard	93030	11/27/2015	20	18	
2/9/2016	Ort	No		General Dynamics	112 S. Lakeview Canyon Rd	Thousand Oaks	91362	12/7/2015	55	26	
2/16/2016	Ort	Yes	2	Coastal Green Veg	650 Buena Vista Ave	Oxnard	93030	1/18/2016	88	55	
2/18/2016	Ort	No		Urbanfulfillment	30870 russell Ranch Rd	Westlake Village	91361	1/29/2016	192	45	
2/19/2016	Ort	No		Coastal Green Veg	650 Buena Vista Ave	Oxnard	93030	1/18/2016	55	14	
3/15/2016	Plan	No		Baxalta U.S. Inc.	1700 Rancho Rd.	Thousand Oaks	91320	5/1/2016	100	0	

Layoff Aversion 122 Report

Name of Reporting Local Area: VTA
Local Area Contact Person: Theresa Salazar Vital
Email address: theresa.vital@ventura.org
Telephone Number: 805-477-5343
Fax Number: 805-477-5386

Date Submitted: 07/20/16
 Quarter Ending: 06/30/16

INSTRUCTIONS: Activities reported on the Layoff Aversion 122 Report are those relating to business visits by Local Workforce Investment Area (local area) staff to conduct business outreach activities and/or layoff aversion activities during any stage of the business cycle. Activities reported on this form are those relating to business visits when an activity or resource is introduced, planned, or involves follow-up or wrap-up of a prior activity. It is important that local area staff consider and document how layoff aversion activities will result in a positive outcome before allocating resources. For completion of the layoff aversion activity, documentation from the business receiving service is required to be submitted for validation of outcomes (retained at the local area).

Date of Employer Contact	Reason (drop-down menu)	Type of Contact (drop-down)	Industry Sector Code/Title (drop down)	Local Area Priority Sector? Yes/No (drop down)	Company Name	Street Address	City	Zip Code	What business area of need was addressed? (drop down) - explain "other" in Comments	Did layoff aversion activity result in successful outcome? Yes/No (drop down)	Number of jobs saved by layoff aversion activity	Testimonial letter/documentation of jobs saved provided by employer? Yes/No (drop down)	Comments
11/11/2015	Follow-up meeting/ progress report	On-site	31-33=Manufacturing	Yes	AG Machining Inc.	609 Science Drive	Moorpark	93021	Lean Business Practices	Yes	20	Yes	
9/1/2015	Follow-up meeting/ progress report	On-site	31-33=Manufacturing	Yes	Aerovironment	900 Enchanted Way	Simi Valley	93065	Lean Business Practices	Yes	100	Yes	
7/9/2015	Follow-up meeting/ progress report	On-site	31-33=Manufacturing	Yes	Trupart Manufacturing	4450 Dupont Ct., Suite A	Ventura	93003	Product/service development	Yes	10	Yes	
7/3/2015	Results and outcomes	On-site	48-49=Transportation and Warehousing	Yes	Roadrunner Shuttle	240 S. Glenn Drive	Camarillo	93010	Lean Business Practices	Yes	20	Yes	
11/10/2015	Results and outcomes	On-site	31-33=Manufacturing	Yes	Zesto Audio	3138 Calle Estepa	Thousand Oaks	91360	Financing (Loan)	Yes	2	Yes	

Layoff Aversion 122 Report

Date of Employer Contact	Reason (drop-down menu)	Type of Contact (drop-down)	Industry Sector Code/Title (drop down)	Local Area Priority Sector? Yes/No (drop down)	Company Name	Street Address	City	Zip Code	What business area of need was addressed? (drop down) - explain "other" in Comments	Did layoff aversion activity result in successful outcome? Yes/No (drop down)	Number of jobs saved by layoff aversion activity	Testimonial letter/documentation of jobs saved provided by employer? Yes/No (drop down)	Comments
2/1/2016	Results and outcomes	On-site	31-33=Manufacturing	Yes	Hot Sections Technology	4082 Southbank Road, Suite A	Oxnard	93036	Lean Business Practices	Yes	10	Yes	
7/3/2015	Results and outcomes	On-site	48-49=Transportation and Warehousing		Mais Café	1967 E. Main Street	Ventura	93001	Financing (Loan)	Yes	2	Yes	
7/16/2015	Results and outcomes	On-site	81=Other Services (except Public Administration)		A & R Miniatures LLC	3994 Calle Mira Monte	Newbury Park	91320	Sales/marketing	Yes	2	Yes	
12/2/2015	Results and outcomes	On-site	54=Professional, Scientific, and Technical Services		Agnew Translation Services	741 Lakefield Road, Suite C	Westlake	91361	Sales/marketing	Yes	8	Yes	
5/1/2016	Results and outcomes	On-site	71=Arts, Entertainment, and Recreation		Sheroes Entertainment LLC	1224 Mellow Lane	Simi Valley	93065	Workforce Development	Yes	20	Yes	
7/3/2015	Results and outcomes	On-site	71=Arts, Entertainment, and Recreation		Discovery/ Ventura LP	1888 E. Thompson Blvd.	Ventura	93001	Standard Work Processes	Yes	20	Yes	
8/8/2015	Results and outcomes	On-site	72=Accommodation and Food Services		Panaro Brothers Winery	4517 Market Street	Ventura	93003	Standard Work Processes	Yes	2	Yes	



Business Retention/Layoff Aversion Services Program Year 2015 – 2016 Quarterly Review

Quarter 1 (Q1) Cumulative July, 2015 - September, 2015	Quarter 2 (Q2) Cumulative July, 2015- December, 2015	Quarter 3 (Q3) Cumulative July, 2015 - March 31, 2016 and through May 10, 2016 WDB EVALUATION May 19, 2016	Quarter 4 (Q4) Cumulative July, 2015 - June, 2016
			X

Plan vs. Actual Outcomes for the Contract Period of July 1, 2015 – June 30, 2016

	# At-Risk Employers Served (with 1 or more At-Risk Workers) Provided Layoff Aversion Services	# Jobs At-Risk and Retained after Completion of all Employer Services and at 6 Weeks Retention for Employers Served *	# At-Risk Workers provided non-WIOA Incumbent Worker Training (IWT) for Job Retention by all Providers	(A) Contract Expenditures (B) In- Kind Expenditures	Average Customer Satisfaction Score for Employers Served
Plan to Actual					
Program Year (PY) Plan (July 1, 2015 through June 30, 2016)	20	80 *	50	A = \$95,000 B = \$69,250	4 on 5 point scale
Minimum Number For WDB Evaluation	15	60 *	38	A = \$71,250 B = \$51,938	4 on 5 point scale
Cumulative Actual	23	216*	96	A = \$94,750.00 B = \$51,884.25	4.59
Plan to Actual and Average Score	115%	270% *	192%	A = 99.7 % B = 74.9%	114%

* Number of Jobs Saved by Layoff Aversion Activity for 122 State Report

ECONOMIC DEVELOPMENT COLLABORATIVE-VENTURA COUNTY
RAPID RESPONSE BUSINESS RETENTION/LAYOFF AVERSION

**2015-2016 Fourth Quarter
July, 2015 through June, 2016**

	Employer	City	Date(s) of Employer Visit(s)	# of Employees	# Jobs At-Risk	# At-Risk Employers Served (with 1 or more At-Risk Workers) Provided Layoff Aversion Services	# Jobs At-Risk and Retained after Completion of All Employer Service and at 6 Weeks Retention for Employers Served	At-Risk Workers provided Incumbent Worker Training (IWT) for Job Retention by all Providers (A) WIOA (B) non-WIOA	Average Customer Satisfaction Score for Employers Served (4 on 5 point scale)	IWT Provided in (A) Healthcare (B) Manufacturing (C) Clean Green "multi sector" (D) Other Sector	# At-Risk Employers Served (with 1 or more At-Risk Workers) Referred to CSD for Required Rapid Response Activity	Industry	Classifications Affected (list 3 major)
1	Mais Café	Ventura	07/03/15	2	2	1	2		4			Food	Owner, Customer Service, Accounting
2	Roadrunner Shuttle	Camarillo	07/03/15	405	405	1	20		5			Professional Services	Drivers, Customer Service, Accounting
3	Trupart	Ventura	07/09/15	10	10	1	10	10 (B)	5	10(B)		Manufacturing	Technical, Customer Service, Professional
4	A&R Miniatures LLC	Newbury Park	07/16/15	2	2	1	2		5			Retail	Owner, Customer Service, Sales
5	Juliana Ramirez Bookkeeping	Ventura	07/29/15	2	2	1	0		5			Professional Services	Owner, Technical, Customer Service
6	Panaro Brothers Winery	Ventura	08/08/15	2	2	1	2		4			Manufacturing	Owner, Technical, Accounting
7	Aishu Inc.	Camarillo	08/25/15	20	20	1	0		3			Transportation	Owner, Driver, Accounting
8	AeroVironment	Simi Valley	09/01/15	594	594	1	100	67 (B)	5	67(B)		Manufacturing	Technical, Customer Service, Professional
9	Daetec LLC	Camarillo	09/18/15	2	2	1	0					Manufacturing	Technical, Owner, Customer Service
10	Accelerated Concepts, LLC	Ventura	10/12/15	1	1	1	0		5			Manufacturing	Owner, Technical, Customer Service
11	Climate Control Company	Ventura	10/21/15	12	12	1	0					Manufacturing	Owner, Technical, Customer Service
12	Mi Pueblito Meat Market	Santa Paula	11/05/15	8	8	1	0		5			Retail	Owner, Accounting, Sales Clerk
13	Zesto Audio	Thousand Oaks	11/10/15	2	2	1	2					Retail	Owner, Technical, Accounting
14	AG Machining Inc.	Moorpark	11/11/15	150	150	1	20	19 (B)	5	19(B)		Manufacturing	Technical, Owner, Customer Service
15	Agnew Translation Services	Westlake Village	12/02/15	8	8	1	8		5			Professional Services	Owner, Customer Service, Accounting
16	Reel Anglers	Port Hueneme	12/04/15	2	2	1	0					Professional Services	Owner, Customer Service, Technical
17	Fantastic All Care	Oxnard	12/07/15	4	4	1	0					Professional Services	Owner, Technician, Accounting
18	Uptown Pizza	Oxnard	12/09/15	2	2	1	0		3.3			Food	Owner, Customer Service, Accounting
19	Hot Sections Technologies	Oxnard	02/01/16	10	10	1	10		5			Professional /Technical	Owner, Technical, Service
20	TS Connor	Somis	06/09/16	1	1	1	0					Transportation	Owner, Driver, Accounting
21	Salon Dmar	Oxnard	05/18/16	2	2	1	0					Professional Services	Owner, Accounting, Professional
22	Sheroes Entertainment LLC	Simi Valley	05/01/16	20	20	1	20					Entertainment	Owner, Accounting, Professional
23	Discovery/Ventura LP	Ventura	05/01/16	22	22	1	20					Entertainment/ Fod Service	Customer Service, Professional, Accounting
	Totals/Average			1283	1283	23	216	96 (B)	4.59	96 (B)			

ATTACHMENT A: COMMON MEASURES AT-A-GLANCE

ADULT MEASURES

Entered Employment

Of those who are not employed at the date of participation:

81 # of adult participants who are employed in the first quarter after the exit quarter

101 # of adult participants who exit during the quarter

Employment Retention

Of those who are employed in the first quarter after the exit quarter:

158 # of adult participants who are employed in both the second and third quarters after the exit quarter

175 # of adult participants who exit during the quarter

Average Earnings

Of those adult participants who are employed in the first, second, and third quarters after the exit quarter:

2,524,856.01 Total earnings in the second plus the total earnings in the third quarters after the exit quarter

146 # of adult participants who exit during the quarter

YOUTH MEASURES

Placement in Employment or Education

Of those who are not in post-secondary education or employment (including the military) at the date of participation:

172 # of youth participants who are in employment (including the military) or enrolled in post-secondary education and/or advanced training/occupational skills training in the first quarter after the exit quarter

221 # of youth participants who exit during the quarter

Attainment of a Degree or Certificate

Of those enrolled in education (at the date of participation or at any point during the program):

125 # of youth participants who attain a diploma, GED, or certificate by the end of the third quarter after the exit quarter

198 # of youth participants who exit during the quarter

Literacy and Numeracy Gains

Of those out-of-school youth who are basic skills deficient:

94 # of youth participants who increase one or more educational functioning levels

119 # of youth participants who have completed a year in the program (i.e., one year from the date of first youth program service) plus the # of youth participants who exit before completing a year in the youth program